

GWCAR's 2000 Annual Awards Winners

Three charities were designated to receive donations in the name of our top leasing winner, sales winner, and developer agent. They were DeMatha High School (for the Brendan McCarthy Memorial), The Brain Tumor Society, and the DC Coalition for the Homeless.

REALTOR® of the Year

Susan J. Thomas - Cushman & Wakefield

Brendan McCarthy Award

Sherry Cushman - Julien J. Studley
(shown below)



Rookie of the Year - Leasing

Douglas A. Eliot - Millennium Realty Advisors (shown below)



Top Sales Award

William Collins - Cassidy & Pinkard

Top Leasing Award

Michael Shuler - Millennium Realty Advisors

Top Developer Agent - TIE

Curtis J. Paul - Charles E. Smith Commercial Realty
Sandy Michaels - Charles E. Smith Commercial Realty

District of Columbia - Sales Transaction of the Year

Arthur Greenberg - Julien J. Studley
Thomas Fulcher - Julien J. Studley

David Lipson - Julien J. Studley

Suburban Maryland - Sales Transaction of the Year

Ronayne Waldrom - McShea & Company
William Quay - McShea & Company

Northern Virginia - Sales Transaction of the Year

John Norjen - Jones Lang LaSalle
Scott Moseley - Jones Lang LaSalle

District of Columbia - Leasing Transaction of the Year

Thomas Fulcher - Julien J. Studley
Blane Dodson - Cassidy & Pinkard
Patrick Marr - CB Richard Ellis

Suburban Maryland - Leasing Transaction of the Year

Cathy Delcoco - CB Richard Ellis
Andy Cole - CB Richard Ellis
Margaret Hirl - CB Richard Ellis
Mark Larsen - CB Richard Ellis
Jay Olshonsky - CB Richard Ellis

Northern Virginia - Leasing Transaction of the Year

Adam Singer - Julien J. Studley
David Lipson - Julien J. Studley

District of Columbia - Finance Transaction of the Year

Warren Dahlstrom - Cushman & Wakefield
James Luck - Cushman & Wakefield

Northern Virginia - Finance Transaction of the Year

Robert Donhauser - Holliday Fenoglio Fowler, LP
William Asbill - Holliday Fenoglio Fowler, LP

Industrial Lease Transaction of the Year

Scott Frankel - Cushman & Wakefield
Brian Sullivan - Cushman & Wakefield

District of Columbia - Land Sale Transaction of the Year

Jayne Shister - Cassidy & Pinkard

Northern Virginia - Land Sale Transaction of the Year

Kenneth Rudy - Jones Lang LaSalle

Apartment Sale Transaction of the Year

Scott Melnick - Transwestern Commercial Services

Retail Leasing Transaction of the Year

John Asadoorian - Asadoorian Retail Real Estate

Industrial Project of the Year

Gateway 270 - Akridge

Renovation Project of the Year

The Gallup Building - Karchem Properties

Northern Virginia - New Project of the Year

Net2000 Communications - Koll Development Company

Suburban Maryland - New Project of the Year

NIH Bumpers Vaccine Research Center - Spaulding & Slye Colliers

District of Columbia - New Project of the Year

The Victor Building - Akridge

Developer of the Year - TIE

Monument Realty & The Kaempfer Company

Top Ten Leasing Award Winners

Top Ten - District of Columbia

1. Scott M. Johnston - Spaulding & Slye Colliers
2. Brian R. Rahe - Cushman & Wakefield
3. Lois A. Zambo - Julien J. Studley
4. Brendan R. Owen - CB Richard Ellis
5. Mark N. Mallus - CB Richard Ellis
6. Audrey Z. Cramer - Cushman & Wakefield
7. Scott A. Frankel - Cushman & Wakefield
8. James J. Clark - Tishman Real Estate Services
9. Thomas M. Fulcher, Jr. - Julien J. Studley, Inc.
10. Stephen B. Goldstein - Julien J. Studley, Inc.
10. David Lipson - Julien J. Studley

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Awards, continued from page 9

Top Ten - Suburban Maryland

1. Art Greenberg - Julien J. Studley
2. John F. Myers, Jr. - Jones Lang LaSalle
3. Louis G. Christopher - Cushman Realty Corporation
4. Keith Foery - Transwestern Commercial Services
5. Phillip McCarthy - Transwestern Commercial Services
6. Bob Dickman - McShea & Company
7. Jack McShea, III - McShea & Company
8. Guy Copperthite - Transwestern Commercial Services
9. Tim McShea - McShea & Co.
10. Arlene Begelman - Transwestern Commercial Services

Top Ten - Northern Virginia

1. Michael A. Shuler - Millennium Realty Advisors
2. Douglas E. Fleit - Cushman & Wakefield
3. W. Michael Ellis - Jones Lang LaSalle
4. Milton H. Hamilton, Jr. - Insignia/ESG
5. Joseph A. Ruznecki - Millennium Realty Advisors
5. Tony N. Womack - Grubb & Ellis
7. William D. Tidwell - Cushman & Wakefield
8. John P. McEvilly - Millennium Realty Advisors
9. David R. DeCamp - Grubb & Ellis
10. Douglas Eliot - Millennium Realty Advisors

Top Ten - Region



Top Ten Commercial Leasing Award Winners for the Region

1. Michael Shuler - Millennium Realty Advisors
2. Scott Johnston - Spaulding & Slye

3. Art Greenberg - Julien J. Studley
4. Douglas Fleit - Cushman & Wakefield
5. **Glenn Meltzer - Fred Ezra Co.**
6. Brendan Owen - CB Richard Ellis
7. Louis Christopher - Cushman Realty Corporation
8. Mark Mallus - CB Richard Ellis
9. Lois Zambo - Julien J. Studley
10. Brian Raher - Cushman & Wakefield
11. Thomas Fulcher, Jr. - Julien J. Studley

GWCAR regrets that Glenn Meltzer was inadvertently omitted from earlier listings of the top ten commercial leasing award winners for the region. We congratulate him on an outstanding year!

Top Ten Sales Award Winners

Top Ten - District of Columbia

1. William Collins - Cassidy & Pinkard
2. Arthur Greenberg - Julien J. Studley
3. David Lipson - Julien J. Studley
4. Stephen C. Conley - Holliday Fenoglio Fowler, LP
4. John E. Duffy - Holliday Fenoglio Fowler, LP
6. Lois Zambo - Julien J. Studley
7. Vernon E. Knarr - Julien J. Studley
8. Kenneth Marks - Transwestern Commercial Services
9. P. Brian Connolly - Akridge
10. David R. DeCamp - Grubb & Ellis

Top Ten - Suburban Maryland

1. William Collins - Cassidy & Pinkard
1. Paul J. Collins - Cassidy & Pinkard
3. John E. Duffy - Holliday Fenoglio Fowler, LP
3. Stephen C. Conley - Holliday Fenoglio Fowler, LP
5. Robert A. Verchek - Transwestern Commercial Services
6. Kenneth Marks - Transwestern Commercial Services
7. Collins C. Ege - Holliday Fenoglio Fowler, LP

8. Ronayne Waldron - McShea & Company
9. Matthew G. McDevitt - McDevitt Real Estate Services
10. Kevin J. McGlooin - McDevitt Real Estate Services

Top Ten - Northern Virginia

1. Stephen C. Conley - Holliday Fenoglio Fowler, L.P.
1. John E. Duffy - Holliday Fenoglio Fowler, L.P.
3. Paul J. Collins - Cassidy & Pinkard
4. Scott P. Moseley - Jones Lang LaSalle
4. John C. Norjen - Jones Lang LaSalle
6. William Collins - Cassidy & Pinkard
7. Warren L. Dahlstrom - Cushman & Wakefield
8. Eric D. Berkman - Grubb & Ellis
9. Scott L. Melnick - Transwestern Commercial Services
10. H. Alfred Cissel - Transwestern Commercial Services

Top Ten - Region



Top Ten Commercial Sales Award Winners for the Region

1. William Collins - Cassidy & Pinkard
2. John Duffy - Holliday Fenoglio Fowler
2. Stephen Conley - Holliday Fenoglio Fowler
4. Paul Collins - Cassidy & Pinkard
5. Arthur Greenberg - Julien J. Studley
6. Scott P. Mosley - Jones Lang LaSalle
6. John Norjen - Jones Lang LaSalle
8. Kenneth Marks - Transwestern Commercial Services
9. Warren Dahlstrom - Cushman & Wakefield
10. H. Alfred Cissel - Transwestern Commercial Services

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Top Ten Developer-Agents for the Region



1. Sandy Michaels - Charles E. Smith
1. Curtis J. Paul - Charles E. Smith
3. Steven J. Hochman - Blake Real Estate Inc.
4. Wayne L. Hoffman Jr. - West*Group
5. Phillip S. Thomas, Jr. - Carr Real Estate Service, Inc.
6. Wayne C. Hallheimer - West*Group
7. Jackie Connell - The Kaempfer Company
8. Irving P. Lieberman - Manulife
9. Robert F. Donohoe, Jr. - Donohoe Real Estate Services
10. Kathleen Carroll Stouffer - TrizecHahn

Top Financing Awards

1. Warren Dahlstrom - Cushman & Wakefield
1. William Asbill - Holliday Fenoglio Fowler, LP
1. Robert Donhauser - Holliday Fenoglio Fowler, LP
4. Michael Shuler - Millennium Realty Advisors

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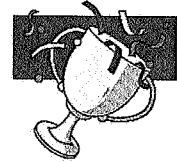
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