

1999 Annual Award Winners

REALTOR® of the Year

William J. Prutting, Jr. - CB Richard Ellis

Brendan McCarthy Award

Patrick Cassidy - Cassidy & Pinkard

Donald C. Rosinski Award for Commercial Leasing

Michael A. Shuler - Millennium Realty Advisors

Martin I. Isen Award for Public Service

Mark C. Larsen - CB Richard Ellis

Rookie of the Year – Leasing

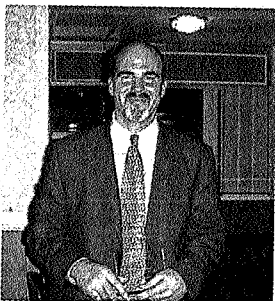
Susan Sonley McNally - Grubb & Ellis

Rookie of the Year – Sales

Scott Moseley - Jones Lang LaSalle

Top Sales Award

William Collins - Cassidy & Pinkard



William Collins (above) of Cassidy & Pinkard, received the Top Sales Award for 1999.

Top Leasing Award

Art Greenberg - Julien J. Studley, Inc.



Art Greenberg of Julien J. Studley, Inc., received the 1999 Top Leasing Award.

Top Developer Agent

Wayne C. Hallheimer - West*Group

Top Financing Award

Michael A. Shuler - Millennium Realty Advisors

District of Columbia - Sales Transaction of the Year

John C. Norjen, Jr. - Jones Lang LaSalle and John F. Kevill - Jones Lang LaSalle

Suburban Maryland - Sales Transaction of the Year

William Collins - Cassidy & Pinkard

Northern Virginia - Sales Transaction of the Year

William J. Prutting, Jr. - CB Richard Ellis
Lee A. Alexander - CB Richard Ellis

District of Columbia - Leasing Transaction of the Year

Mark Mallus - CB Richard Ellis
Ralph Haught - CB Richard Ellis
Brendan Owen - CB Richard Ellis
Thomas Hague - Equis

Suburban Maryland - Leasing Transaction of the Year

Art Greenberg - Julien J. Studley, Inc.
Mark Roberts - Julien J. Studley, Inc.
Paul Schweitzer - Julien J. Studley, Inc.

Northern Virginia - Leasing Transaction of the Year

John F. Thomas - Cushman & Wakefield
Wayne C. Hallheimer - West*Group

Multi-Family Sales Transaction of the Year

Scott Melnick - Julien J. Studley, Inc.

Industrial Sales Transaction of the Year

William J. Prutting, Jr. - CB Richard Ellis
Lee A. Alexander - CB Richard Ellis
Margaret Hirl - CB Richard Ellis

Industrial Lease Transaction of the Year

Jean Pettit Wirsching - Cushman & Wakefield

Land Transaction of the Year

Mark C. Larsen - CB Richard Ellis
Cathy A. Delcoco - CB Richard Ellis

Renovation Project of the Year

Hamilton Square - CarrAmerica

New Project of the Year

Plaza America - Atlantic Realty/Intertech

Developer of the Year

Boston Properties



Ray Ritchie (far left) of Boston Properties, accepts the Developer of the Year award. Pictured with Bill Prutting and Susan Thomas.

Top Ten Leasing Award Winners

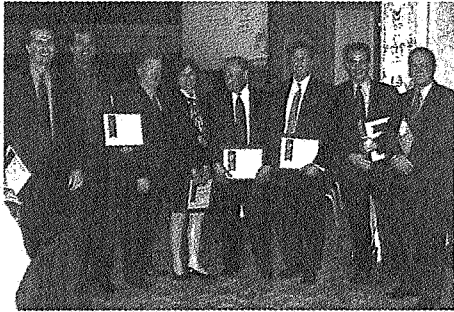
Top Ten - District of Columbia

1. Audrey Zale Cramer - Cushman & Wakefield
2. Craig Lussi - Julien J. Studley, Inc.
3. Randolph C. Harrel - Grubb & Ellis
4. Gary Stein - Julien J. Studley, Inc.
5. Aaron S. Katz - Insignia/ESG
5. Patrick W. Nalls - Insignia/ESG
7. Trip Howell - Grubb & Ellis
8. Patrick Marr - CB Richard Ellis
9. Peter Christopher Connolly - Grubb & Ellis
10. Richard C. Tonner, Jr. - Cassidy & Pinkard

Top Ten – Suburban Maryland

1. Art Greenberg - Julien J. Studley, Inc.
2. Joseph Sutton, Jr. - Scheer Partners
3. Paul S. Schweitzer - Julien J. Studley, Inc.
4. John C. Wolfe - Scheer Partners
5. Mark J. Glagola - Cushman & Wakefield
6. Brendan F. Cassidy - Cassidy & Pinkard
7. Kevin J. McGloon - McDevitt Real Estate Services
8. Matthew G. McDevitt - McDevitt Real Estate Services
9. Keith A. Foery - Transwestern Carey Winston
9. Phillip M. McCarthy - Transwestern Carey Winston

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Top Ten Leasing Award Winners for Northern Virginia

Top Ten – Northern Virginia

1. Tony Womack - Grubb & Ellis
2. John F. Thomas - Cushman & Wakefield
3. Mark C. Larsen - CB Richard Ellis
4. Cathy Delcoco - CB Richard Ellis
5. Thomas M. Fulcher, Jr. - Julien J. Studley, Inc.
5. David Lipson - Julien J. Studley, Inc.
7. Milton H. Hamilton, Jr. - Insignia/ESG
8. James R. Hunter - Cassidy & Pinkard
9. John P. McEvelly - Millennium Realty Advisors
10. J. Caulley Deringer - Transwestern Carey Winston

Top Ten Sales Award Winners

Top Ten - District of Columbia

1. John C. Norjen - Jones Lang LaSalle
2. John F. Kevill - Jones Lang LaSalle
3. William Collins - Cassidy & Pinkard
4. Warren Dahlstrom - Cushman & Wakefield
5. Scott P. Moseley - Jones Lang LaSalle
6. Paul J. Collins - Cassidy & Pinkard
7. Charles C. Whitley - Cassidy & Pinkard
8. Richard A. Lundregan - Insignia/ESG
9. Vernon Knarr - Julien J. Studley, Inc.
10. Nicholas C. Pappas - Julien J. Studley, Inc.

Top Ten – Suburban Maryland

1. William Collins - Cassidy & Pinkard
2. Paul J. Collins - Cassidy & Pinkard
3. Joseph A. Sutton, Jr. - Scheer Partners
4. Richard A. Lundregan - Insignia/ESG
5. William Asbill - Grubb & Ellis
5. Robert Donhauser - Grubb & Ellis
7. Matthew G. McDevitt -McDevitt Real Estate Services, Inc.
8. Bruce Strasburg -Trammell Crow
9. Stephen C. Conley -Holliday Fenoglio Fowler, L.P.
9. John E. Duffy - Holliday Fenoglio Fowler, L.P.

Top Ten – Northern Virginia

1. Stephen C. Conley - Holliday Fenoglio Fowler, L.P.
1. John E. Duffy - Holliday Fenoglio Fowler, L.P.
3. Paul J. Collins - Cassidy & Pinkard
4. Scott L. Melnick - Julien J. Studley, Inc.
5. Richard A. Lundregan - Insignia/ESG
6. Bruce E. Strasburg - Trammell Crow Co.
7. William J. Prutting, Jr. - CB Richard Ellis
8. William Asbill - Grubb & Ellis
8. Robert Donhauser - Grubb & Ellis
10. Warren Dahlstrom - Cushman & Wakefield

Top Ten Developer-Agents for the Region

1. Wayne C. Hallheimer - West*Group
2. Douglas D. Olson - Carr Real Estate Services, Inc.
3. Howard C. Brown - The Mark Winkler Company
4. Phillip S. Thomas, Jr. - Carr Real Estate Services, Inc.
5. Steven J. Hochman - Blake Real Estate, Inc.
6. David J. Fisher - The Advance Group
7. William B. Lillis - Virginia Management Inc.
8. Kathleen Carroll Stouffer - TrizecHahn
9. Patricia E. Rogers - Washington Real Estate Investment Trust
10. Robert F. Donohoe - Donohoe Real Estate Services

Top Financing Awards

- Michael A. Shuler - Millennium Realty Advisors
 William Asbill - Grubb & Ellis
 Robert Donhauser - Grubb & Ellis



GWCAR Annual Golf Outing



Monday, October 2, 2000
 10 AM - 5 PM
 P.B. Dye Golf Club
 Ijamsville, Maryland

Call Elizabeth Morelli for more information at 301-590-8773

GWCAR 1999 Annual Awards Dinner

Thanks to our 1999 Awards Dinner Sponsors!

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CB Richard Ellis

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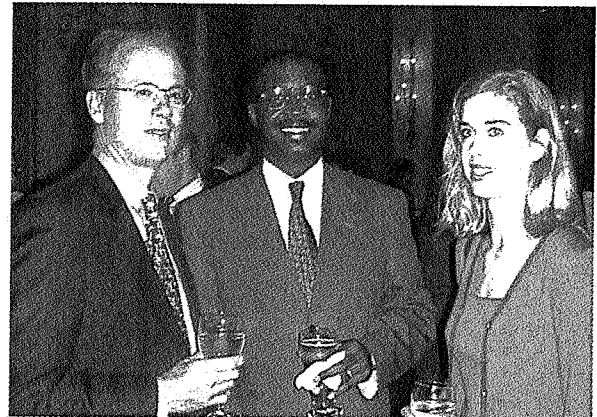
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After Dinner Cigars

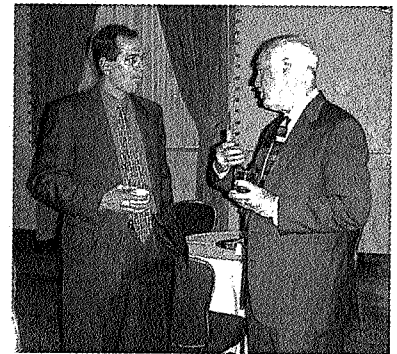
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West*Group



The Awards Dinner and Reception gave GWCAR members an opportunity to network with their peers.



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